# **Retirement Income Planning Worksheet**

## **Build Preparations for Your Retirement**

A Straightforward Resource to Help Gather the Data You Need



Use this simple worksheet to get started on your retirement income plan.



Your advisor can then help you create a realistic retirement income plan to help ensure that your income lasts as long as your retirement.

#### CLIENT NAME(S):

DATE:

**PHONE:** (903) 534 5477**FAX:** (903) 534 4667**E-MAIL:** bestclients@texasfinancialandretirement.com



## Gather Your Personal and Financial Data

This first step involves estimating anticipated expenses and taking inventory of potential sources of income. You'll also want to collect information about your family situation, identify your investing approach, and rate your tolerance for risk – all of which can shape your income plan.

#### PERSONAL INFORMATION

Name		_ O Male O Female
Date of Birth	_ Retirement age	
When do you plan to start receiving Social Security retire	ement benefits? (If known)	
Include a partner or spouse in your plan? O Yes O No		
Spouse/Partner's Name		_ O Male O Female
Date of Birth	_ Retirement age	
When does he/she plan to start receiving Social Security	retirement benefits? (If known)	

#### **INVESTMENTS & RISK**

If the markets were to decline in value early in your retirement, what would you do?

- O Not sell, and stay with my long-term plan
- O Sell most of my risky investments and buy more conservative ones.
- O Sell a majority of my portfolio and buy more conservative investments.
- O Sell my entire portfolio and remain in cash until the market recovers.

Based on your tolerance for fluctuations in the market, as well as your overall investment goals, how comfortable are you with risk in your portfolio? (*Check one below*)



## Identify Existing and Potential Sources of Income and Assets

List the income sources you will use to fund your retirement, as well as any assets and accounts you may have that could be converted into income.

INCOME	DESCRIPTION OF SOURCE OF INCOME (Including Start & End Dates)	MONTHLY INCOME You Spouse		
Annual Income		\$	\$	
Social Security		\$	\$	
Pension Plans		\$	\$	
Annuity Income		\$	\$	
Rental Income		\$	\$	
Other		\$	\$	
	TOTAL MONTHLY INCOME	\$	\$	

ASSETS	WHERE ASSETS ARE HELD (Name of Institution)	% Stocks	% Bonds	% Short-term Securities	% AN CONTRIE You			STED SETS Spouse
Employer-Sponsored Retirement Savings Plans (401(k), 403(b)s, SEPs, etc)							\$ \$ \$	\$ \$ \$
Traditional IRAs, Roll- over IRAs, Roth IRAs							\$ \$	\$ \$
Taxable Mutual Funds, Individual Securities							\$ \$	\$ \$
Tax-deferred Annuities (fixed & variable)							\$ \$	\$ \$
Savings Accounts, Checking Accounts							\$ \$	\$ \$
Others							\$	\$
TOTAL SAVINGS AND INVESTED ASSETS(A) TOTAL OTHER ASSETS (B) TOTAL RETIREMENT ASSETS (A+B)					\$ \$ \$	\$ \$ \$		

ADD'L ASSETS/ FINANCIAL EVENTS	DESCRIPTION OF SOURCE OF INCOME (Including Start & End Dates)	AMOUNT You Spouse	
Real Estate		\$	\$
Inheritance		\$	\$
Stock Options		\$	\$
Other		\$	\$
то	TAL RETIREMENT SAVINGS, INVESTMENTS & OTHER ASSETS	\$	\$

## **Estimate Your Anticipated Retirement Expenses**

Envision your life in retirement, and think about the expenses you will – or might – incur. Taking into account your lifestyle and goals, identify which expenses are essential (must have) to differentiate them from those that are discretionary (nice to have).

HousingHomeowner's Insurance B Maintenance & Maintenance & Mortgage\$ </th <th colspan="2">Record your estimated monthly retirement expenses and indicate whether it is essential and if it will vary.</th> <th colspan="2"><b>AMOUNT</b> You Spouse</th> <th>ESSENTIAL? YES</th> <th>WILL IT VARY? YES</th> <th>NOTES</th>	Record your estimated monthly retirement expenses and indicate whether it is essential and if it will vary.		<b>AMOUNT</b> You Spouse		ESSENTIAL? YES	WILL IT VARY? YES	NOTES
Oil/Gas\$\$\$\$\$Phone/Cable/Internet Fees\$\$\$\$\$\$Water/Sewer\$\$\$\$\$\$Other\$\$\$\$\$\$PersonalClothing\$\$\$\$\$Groceries\$\$\$\$\$\$Laundry/Dry Cleaning\$\$\$\$\$Personal Care (Health & Beauty)\$\$\$\$\$Medicare (Health & Beauty)\$\$\$\$\$Medicare Premiums & Expenses\$\$\$\$\$Medicare Premiums & Expenses\$\$\$\$\$Other (e.g., Out-Procket)\$\$\$\$\$Other (e.g., Out-Procket)\$\$\$\$\$Disability Insurance\$\$\$\$\$Disability Insurance\$\$\$\$\$Disability Insurance\$\$\$\$\$Otability Insurance\$\$\$\$\$Disability Insurance\$\$\$\$\$Otability Insurance\$\$\$\$\$Otability Insurance\$\$\$\$\$Otability Insurance\$\$\$\$\$Otability Insurance\$\$\$\$\$Otability Insurance\$\$\$	Housing	Household Improvements & Maintenance Mortgage Property Tax Rent/Condo Fees	\$ \$ \$	\$ \$ \$			
Groceries\$\$00Laundry/Dry Cleaning\$\$00Personal Care (Health & Beauty)\$\$00Other\$\$00Health CareDental, Vision, Hearing\$\$00Medical Insurance\$\$00Medicare Premiums & Expenses\$000Medicare Premiums\$\$00Other (e.g., Out-of-Pocket Pharmacy Costs)\$00Disability Insurance\$\$00Disability Insurance\$\$00	Utilities	Oil/Gas Phone/Cable/Internet Fees Water/Sewer	\$ \$ \$	\$ \$ \$			
& InsuranceMedical Insurance\$\$OOMedicare Premiums & Expenses\$\$OOMedicare Supplemental Premiums\$\$OOOther (e.g., Out-of-Pocket Pharmacy Costs)\$\$OOLong-Term Care Insurance Premiums\$\$OODisability Insurance\$\$OO	Personal	Groceries Laundry/Dry Cleaning Personal Care (Health & Beauty)	\$ \$ \$	\$ \$ \$			
SUBTOTAL \$ \$		Medical Insurance Medicare Premiums & Expenses Medicare Supplemental Premiums Other (e.g., Out-of-Pocket Pharmacy Costs) Long-Term Care Insurance Premiums Disability Insurance Life Insurance Premiums	\$ \$ \$ \$ \$	\$ \$ \$ \$ \$			

## Estimate Your Anticipated Retirement Expenses (Continued)

Record your estimated monthly retirement expenses and indicate whether it is essential and if it will vary.		<b>AMOUNT</b> You Spouse		ESSENTIAL? YES	WILL IT VARY? YES	NOTES
Family Care	Support of Children/Grandchildren	\$	\$	О	О	
	Support of Parents Other Obligations	\$ \$	\$ \$	0 0	0 0	
Routine Transportation	Auto Loan/Lease Payments Excise Tax/Registration Fees Gasoline Auto Insurance Routine Maintenance Other Commuting Expenses	\$ \$ \$ \$ \$	\$ \$ \$ \$ \$			
Recreation	Club Memberships Hobbies Travel & Vacations Other	\$ \$ \$ \$	\$ \$ \$ \$			
Entertainment	Dining Out Movies/Theater/ Sporting Events Other	\$ \$ \$	\$ \$ \$	0 0 0		
Charitable Donations and Gifts	Charitable Donations Gifts	\$ \$	\$ \$	0 0	0 0	
Custom Expenses	Expense #1 Expense #2 Expense #3 Expense #4 Expense #5 Expense #6	\$ \$ \$ \$ \$	\$ \$ \$ \$ \$			
SUBT	SUBTOTAL OTAL FROM PREVIOUS PAGE TOTAL	\$ \$ \$	\$ \$ \$			

### Meet with Your Advisor to Develop a Retirement Income Plan

In gathering this data, you have laid the foundation on which your retirement income plan can be built. Now it's time to work with your advisor to:



Cover essential expenses with existing dependable income sources, such as Social Security and pensions



Fund discretionary expenses with other financial assets, including 401(k)s, IRAs, and taxable accounts



Provide an asset management strategy to help ensure that your income can last a lifetime



Build in contingencies with insurance products to address risks that retirees face, such as outliving their assets, inflation, asset allocation, excess withdrawals, and health care costs with fixed annuities backed by the claims-paying ability of the issuing insurance company.

The asset values provided herein have been obtained from the above named individual(s) or statements provided by the client. Neither Texas Financial & Retirement, LLC or AE Wealth Management, LLC have independently verified the values. Investment advisory services offered only by duly registered individuals through AE Wealth Management, LLC (AEWM). AEWM and Texas Financial & Retirement, LLC are not affiliated companies.

Client Signature

Client Signature

The above named individual(s) certifies that the information contained herein is accurate to the best of his/ her knowledge and acknowledges that such information will be relied upon by your advisor to provide financial advice and recommendations.

Investing involves risk, including the potential loss of principal. No investment strategy can guarantee a profit or protect against loss in periods of declining values. Any references to protection benefits or lifetime income generally refer to fixed insurance products, never securities or investment products. Insurance and annuity product guarantees are backed by the financial strength and claims-paying ability of the issuing insurance company. Neither the firm nor its agents or representatives may give tax or legal advice. Individuals should consult with a qualified professional for guidance before making any purchasing decisions. 615073